



SOFTGOODS MANAGER

This position is primarily responsible for the sales, managing and merchandising of clothing, (softgoods), and accessories at the White Pine location. This position is a salaried year-round, full-time position. Salary DOE.

Job Responsibilities:

- Knowledge of fabrics, technology, and features of softgoods.
- Able to merchandise product frequently to enhance sales.
- Develop and educate sales team.
- Work closely with buyer to move product and give feedback.
- Work closely with other stores to transfer product.
- Utilize software to verify and monitor inventory.
- Develop a rapport with customers through conversation to understand their needs.
- Upsell by demonstrating knowledge of accessory and/or related products or warranty agreements as appropriate for the needs of the customer.
- Be on-time for your scheduled shift with proper and clean appearance.
- Protect company assets through loss prevention techniques.
- Be energetic. Motivated and possess the ability to multi-task.
- Demonstrate the desire to succeed and grow within the company.

Job requirements:

- 2 year previous retail and/or industry experience.
- Friendly, outgoing, and comfortable working with people.
- Strong communication skills.
- Team oriented.
- Strong customer service skills.
- Enjoy and participate in the outdoor activities that we promote.
- Flexibility in scheduling.
- Must be able to lift 25lbs.

Benefits:

- Full-time year-round employees can sign up for group Medical, Dental, Vision and Life Insurance (30 days of employment). Company pays a portion of monthly rate.
- 401k + partial matching (1 year of employment).
- 40% discount program for all JANS locations.
- JANS Ski Pass incentive program.